

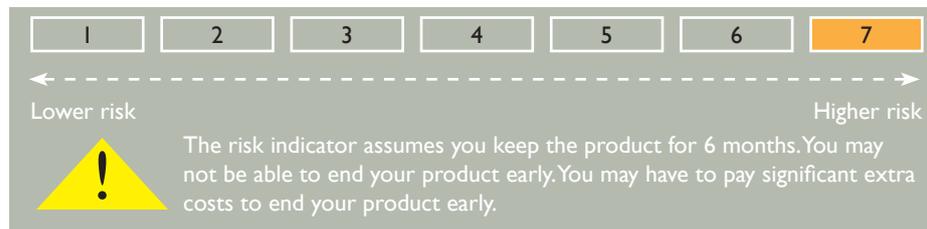
# KEY INFORMATION DOCUMENT



<b>Purpose</b>	<p>This document provides you with key information about this investment product. It is not marketing material.</p> <p>The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.</p>	
<b>Product</b>	<p><b>PRIP name:</b></p> <p><b>PRIP manufacturer:</b></p> <p><b>Contact number for PRIP manufacturer:</b></p> <p><b>Competent Authority:</b></p> <p><b>Date:</b></p>	<p>GBP buy/EUR sell 6 month Deliverable forward foreign exchange contract</p> <p>Coutts &amp; Co ('Coutts')</p> <p>Please call 020 7293 0770 for more information or visit <a href="http://coutts.com">coutts.com</a></p> <p>Coutts is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and Prudential Regulation Authority.</p> <p>The date of this Key Information Document is 4 January 2018</p>
<p><b>You are about to purchase a product that is not simple and may be difficult to understand.</b></p>		
<b>What is this product?</b>	<p><b>Type:</b></p> <p><b>Objective:</b></p> <p><b>Intended retail investor:</b></p>	<p>An Over the Counter Derivative (OTC) contract – Deliverable Forward Foreign Exchange Instrument.</p> <p>The objective of this product is to allow you to exchange an agreed amount of one currency for another currency for settlement on a pre-agreed date at a pre-agreed exchange rate.</p> <p>You will be obliged to deliver the agreed amount of EUR to Coutts in exchange for GBP at the forward rate at the end of the term. The amount of GBP purchased then may be greater or less than could be achieved at the prevailing rate of exchange of the currency pair in the underlying spot market and hence may result in a gain or loss to the investor; illustrative figures of which are set out in the Performance Scenarios table overleaf.</p> <p>The illustrative terms are set out below and the exact terms agreed with you at execution will be set out in a transaction confirmation.</p> <p><b>Forward rate:</b> 1.1207 <b>Term:</b> 6 months</p> <p>This product is intended for clients of Coutts who are classified as MiFID retail investors and who are seeking to hedge future currency exposures. This product is not intended for speculative purposes. As such it is expected that this product would be held to maturity to match your exposure so that any resulting gain or loss from the product is offset by this exposure. Please note that Coutts does not provide investment or other advice in the sale of this product.</p>

What are the risks and what could I get in return?

Risk indicator:



The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you. We have classified this product as 7 out of 7, which is the highest risk class. This rates the potential loss from future performance at a very high level.

**Be aware of currency risk. You will receive payment in a different currency, so the final return you will get depends on the exchange rate between the two currencies. This risk is not considered in the indicator shown above.**

This product does not include any protection from future market performance so you could incur significant losses. If Coutts is not able to pay you what is owed, you could incur significant losses. However, you may benefit from a consumer protection scheme (see the section 'what happens if we are unable to pay you'). The indicator shown above does not consider this protection.

Performance scenarios:

Nominal Scenarios	GBP10,000	6 months (Recommended holding period)
Stress	what you might get back or pay after costs	£7,086.33
	Average return/loss over nominal amount for period	-29.14%
Unfavourable	what you might get back or pay after costs	£9,317.08
	Average return/loss over nominal amount for period	-6.83%
Moderate	what you might get back or pay after costs	£9,944.01
	Average return/loss over nominal amount for period	-0.56%
Favourable	what you might get back or pay after costs	£10,662.12
	Average return/loss over nominal amount for period	6.62%

This table shows the money you could get back or pay over the recommended holding period, under different scenarios, assuming a nominal value of £10,000. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products.

The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

This product cannot be ended easily. This means it is difficult to estimate how much you would get if you end before the end of the recommended holding period. You will either be unable to end early or you will have to pay high costs or make a large loss if you do so.

The figures shown include all the costs of the product itself. The figures do not take into account your personal tax situation, which may also affect how much you get back.

What happens if Coutts is unable to pay out?

In the event of a default by Coutts, you may suffer a financial loss. In the event of such loss, you will not be entitled to claim compensation from the Financial Services Compensation Scheme or any other investor compensation or guarantee scheme. You may be eligible for compensation from the Financial Services Compensation Scheme if you lose money due to negligent management of your investments, misrepresentation or fraud. Find out more at [www.fscs.org.uk](http://www.fscs.org.uk) or call the FSCS on 0800 678 1100. Coutts is covered by the Financial Ombudsman Service (FOS).

<p><b>What are the costs?</b></p>	<p>The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the performance of the product. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are cumulative costs of the product itself, over the recommended holding period. They include potential early exit penalties. The figures assume a nominal value of £10,000. The figures are estimates and may change in the future.</p> <p><b>Costs over time:</b> The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.</p> <table border="1" data-bbox="608 499 1430 667"> <thead> <tr> <th colspan="2">Notional Amount: GBP10,000</th> </tr> <tr> <th>Scenarios</th> <th>If you end at the end of the recommended holding period</th> </tr> </thead> <tbody> <tr> <td>Total costs</td> <td>£23</td> </tr> <tr> <td>Impact on return (RIY) for period</td> <td>0.23%</td> </tr> </tbody> </table> <p><b>Composition of costs:</b> The table below shows:</p> <ul style="list-style-type: none"> <li>• The impact of the different types of costs on the performance of the product at the end of the recommended holding period;</li> <li>• What the different cost categories mean.</li> </ul> <table border="1" data-bbox="608 801 1430 1417"> <thead> <tr> <th colspan="4">This table shows the impact on return for period</th> </tr> </thead> <tbody> <tr> <td rowspan="2">One-off costs</td> <td>Entry Costs</td> <td>0.23%</td> <td>The impact of the costs already included in the price. This is the most you will pay, and you could pay less.</td> </tr> <tr> <td>Exit costs</td> <td>Nil</td> <td>The impact of the costs of exiting your investment when it matures. See section recommended holding period below for the impact of the costs to terminate the investment prior to its recommended holding period.</td> </tr> <tr> <td rowspan="2">Ongoing costs</td> <td>Portfolio transaction costs</td> <td>N/A</td> <td>The impact of the costs of us buying and selling underlying investments for the product.</td> </tr> <tr> <td>Other ongoing costs</td> <td>N/A</td> <td>The impact of the costs that we take each year for managing your investment.</td> </tr> <tr> <td rowspan="2">Incidental costs</td> <td>Performance fees</td> <td>N/A</td> <td>The impact of the performance fee. We take these from your investment if the product outperforms its benchmark.</td> </tr> <tr> <td>Carried interests</td> <td>N/A</td> <td>The impact of carried interests that we take when the investment has performed better than the specified benchmark.</td> </tr> </tbody> </table>	Notional Amount: GBP10,000		Scenarios	If you end at the end of the recommended holding period	Total costs	£23	Impact on return (RIY) for period	0.23%	This table shows the impact on return for period				One-off costs	Entry Costs	0.23%	The impact of the costs already included in the price. This is the most you will pay, and you could pay less.	Exit costs	Nil	The impact of the costs of exiting your investment when it matures. See section recommended holding period below for the impact of the costs to terminate the investment prior to its recommended holding period.	Ongoing costs	Portfolio transaction costs	N/A	The impact of the costs of us buying and selling underlying investments for the product.	Other ongoing costs	N/A	The impact of the costs that we take each year for managing your investment.	Incidental costs	Performance fees	N/A	The impact of the performance fee. We take these from your investment if the product outperforms its benchmark.	Carried interests	N/A	The impact of carried interests that we take when the investment has performed better than the specified benchmark.
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<p><b>How long should I hold it and can I take money out early?</b></p>	<p>This product is designed to be held until the end of the recommended holding period, which will be set out in the confirmation for this product, and it is not a product which can be transferred or terminated without our consent. Early termination may occur in the event of a default or disruption situation, or if you and Coutts agree in Coutts' discretion for it to be terminated early, in which case, you may have to pay breakage costs.</p> <p>These will be calculated by reference to prevailing market conditions and include any costs incurred by us in terminating any related financial instrument or trading position. Please note that such break costs may be substantial. Unless set out in the Exit costs table above, we do not charge any other additional costs or charges.</p>																																	
<p><b>How can I complain?</b></p>	<p>If you are not satisfied with any aspect of our service or products, please advise your private banker or wealth manager in person, in writing, by telephone or email. If your complaint relates to your private banker or wealth manager, please advise their managing director. Their details are available on request by calling +44(0)20 7649 9654.</p> <p>If you would like more information or a leaflet describing our complaints procedures, please ask at any of our offices, call +44(0)20 7649 9654 or refer to the 'Coutts Complaints Handling Policy' section at <a href="http://coutts.com/important-information-and-fscs.html">coutts.com/important-information-and-fscs.html</a></p>																																	
<p><b>Other relevant information</b></p>	<p>The full terms and conditions of the product are set out in the confirmation, as supplemented and amended by the applicable definitions and master agreement terms. These latter documents can be provided on your request. The product terms provide amongst other things that if certain exceptional events occur, Coutts may terminate the product early. These events principally relate to your financial condition.</p>																																	

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